

# How to account for increased freight cost when shipping baleage.



*25 tons of hay shipped 150 miles @ \$18.00/ton*

Based on \$150.00/ton hay

# VS.



*25 tons of 35% moisture hay (shrunk 20%) to 20 pay tons shipped 150 miles @ \$22.50/ton*

*It would take 3% more tons of production to cover the increased cost in hauling baleage...*

## Factors to consider...



*Most university research studies show a 3% daily respiration loss on hay in the windrow.*



*Baling your hay at 35% moisture vs. 15% reduces leaf loss and improves total quality.*

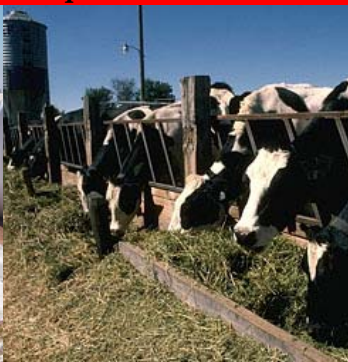


*Getting the water turned back on 1-2 days sooner will increase your annual yield & production*



*Less re-growth traffic baling 1-2 days sooner will increase next cutting's yield.*

*All these factors combined will provide more than 10% increase in total saleable tons shrunk to 15% moisture*



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